

# CRA Performance: Meeting Examiner Expectations

Thursday, January 28, 2010

3:00 pm – 4:30 pm Eastern

**WEBINAR – ON-DEMAND WEB LINK – FREE CD ROM**

Having a successful CRA exam is imperative – only an outstanding or a solid satisfactory rating will do. What are examiners expecting? What do they look for during an exam? This program will cover the integral areas of the CRA exam.

Learn about other banks' experiences (good and bad) and what other banks do to lock in a solid satisfactory or even an outstanding CRA rating. If you achieve an outstanding rating, then there's no CRA exam for five years! Whether you are a small bank or an intermediate small bank, attending this webinar will ensure that you have all the CRA-compliance bases covered.

## HIGHLIGHTS

- Community development loans – identification, documentation, examples – important for any size bank.
- Community development services
- Performance tests and standards – what do examiners expect?
- Performance criteria – what are the crucial areas of your exam?
- Options available to obtain a better rating
- The Public File

## WHY SHOULD YOU PARTICIPATE?

This session is a cost-effective way to refresh your perspective on CRA and to learn what other banks are doing and what examiners expect. You may train as many individuals as you like for one set price. There will be no travel costs, no time lost from work, and no one will be required to leave the institution.

## WHO SHOULD ATTEND?

This informative session is designed for compliance officers and CRA officers. Since CRA is a bank-wide issue, it will also benefit lenders, frontline staff, senior management, and directors.

**PLEASE NOTE:** Your registration fee allows you to have **one telephone connection**. However, as many people as you like may listen from your office speaker phone. If you register for the webinar, your registration fee also includes **one internet connection** from a single computer terminal.

## ABOUT THE PRESENTER – Ann Brode, Brode Consulting Services, Inc.

Ann Brode began her career in 1973 and has continued her service as a consultant to regional and community financial institutions through a wide range of areas including strategic planning, lending, deposits, marketing, training, compliance, and management. Ann is a well-respected presenter and has spoken to audiences across the country for over 20 years. She has presented sessions for numerous state associations and has taught at the School of Banking Administration at the University of Wisconsin as well as many other state banking schools. Ann is the author of *The Bank Deposit Documentation Manual for Front-Line Personnel*, published by Bankers Publishing Company, and is well represented in numerous industry publications.

